



May | 2025

This month, we highlight the continued impact of DHIN's data in Delaware, including two new contracts we've signed. Also, we look forward to having our executives speak across the nation at various conferences, with one coming up in Delaware at the beginning of May. And we bid a fond farewell to a long-time employee.

DHIN's Data Impact Grows

New Partnerships with DHIN

DHIN recently agreed to two new partnerships to increase the impact of DHIN's data on Delawareans.

Medical Network Management Services of

Delaware, LLC (MedNet) and DHIN have agreed to collaborate on a one-year pilot project to provide actionable clinical information to better support the effective care of MedNet's members.



MedNet, a subsidiary of the Medical Society of Delaware (MSD), provides administrative services to Delaware physicians who participate in one of the four Physician Organizations (POs). Those services include managing payer contracts, many of which include value-based components such as quality measures and total cost of financial models.

The project will take advantage of DHIN's robust claims and clinical data to help MedNet better understand the health of its members. From the list of MedNet's participating physicians' patients, DHIN will provide reports that link to the clinical status of the patients for a range of quality measures. The pilot project's goal is to learn which patients are in need of medical services that would ultimately close an open-care gap. Closing the open-care gap ensures Delawareans are healthier by staying on top of their personal healthcare while rewarding physicians for meeting quality goals for their patients.



Also, DHIN has signed an agreement to partner with YoCierge, an IT firm specializing in records retrieval for law firms, corporations and the government. YoCierge's integration system streamlines the

records retrieval process in a cost-effective manner. This new partnership will assist patients in gaining access to healthcare data across disparate applications.

The partnership between DHIN and YoCierge will work by allowing patients to authorize DHIN to make data available through a third-party app that will pull and distribute the necessary data to third-party affiliates like a person's legal representatives. This partnership will help Delawareans through YoCierge's agreements with over 10 law firms in Delaware and the surrounding areas.

DHIN on Display

In the beginning of May, DHIN staff members will attend DelawareBio Delaware's DNA 2025 Life Science Conference, held at the Chase Center on the Wilmington Riverfront. The conference will include panel discussions and insightful speakers, a return of the Innovation and Investor Showcase and the debut of the Startup302 life science pitch competition, along with Delaware's DNA exhibition hall featuring research organizations and product and business service providers, including DHIN.

"This is the largest and most influential life science conference in the state," said DelawareBio's Director of Communications and Marketing Jamie Pedrick. "It is an amazing opportunity to meet and network with regional and national biomedical researchers, business leaders, investors and policymakers in the life sciences field."

As a part of the day's presentations, DHIN's COO **Randy Farmer** will be a presenting speaker during the popular Investor and Innovation Showcase that features startups and investors in life sciences in Delaware.

[Registration for the DelawareBio Delaware's DNA Life Science Conference](#) will remain open through May 8.



Also, during April, **Randy Farmer** and DHIN Director of Analytics **Matt Enright** both spoke at the 2025 Becker's Healthcare Conference in Chicago. Randy spoke on the next evolution of value-based care while Matt spoke about how to improve patient outcomes with analytics.

DHIN is hosting a webinar three times a week to demonstrate how to use the new User Administrator Tool for the DHIN Community Health Record.

Click the registration button below to find a date/time that works best for you.

[Register for DHIN's Webinar](#)

TEFCA & DHIN

The Trusted Exchange Framework and Common Agreement (TEFCA) is a nationwide health information exchange made of a network of Qualified Health Information Networks (QHINs) that connect directly with each other to share health records electronically among healthcare providers, patients, public health agencies and payers. Joining TEFCA allows for an organization to be up to date with the national health data exchange standards required by CMS while improving health information gathering and decreasing costs.

Organizations can participate in TEFCA by becoming active senders of information, such as Customer Care Summaries (CCDs), with DHIN. Once the organization has established itself as a member of DHIN's network, and testing and approvals have been completed, the organization will be able to access TEFCA's exchange through DHIN.

If you have any questions, please visit the [DHIN website](#) or contact your Business Relations Manager.

Your Work is Appreciated

After nearly a decade of working at DHIN, **Stacey Haddock Hassel** stepped away from her role as the Director of External Affairs earlier this month. Stacey was instrumental in establishing a strong and highly effective legislative affairs operation at DHIN, helping broach lasting relationships across the state. She was also a leader and driving force behind DHIN's professional brand identity which is reflected on all DHIN collateral, website pages, social media accounts, and public-facing documents.

We want to thank Stacey for her time and commitment to DHIN and wish her well in her new role.



For Assistance...

Hospitals and hospital-based practices should reach out to your assigned Business Relationship Manager below, while private practices and other data-sending organizations should contact DHIN's Service Desk.

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