



September | 2025

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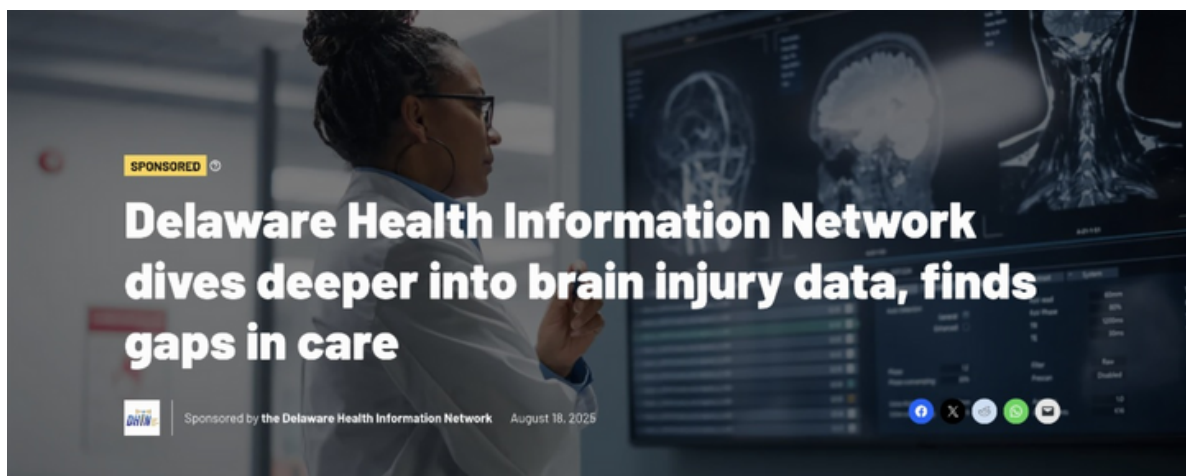


DHIN Dives Deeper into Brain Injury Data, Finds Gaps in Care

A sudden workplace accident. A rear-end collision. A hard fall on the basketball court.

Nearly 7,000 Delawareans a year arrive at the emergency room with the headaches, nausea and blurred vision that are signs of a traumatic brain injury (TBI) — a blanket term covering anything from a simple concussion to a fractured skull.

For most of those people, that single visit to the emergency room is the only treatment they ever received in Delaware...



[Read more on Spotlight Delaware's website](#) about the TBI study DHIN conducted using our clinical and claims data.

Connecting Clinical and Claims Data: Civitas Webinar Rewind

During a recent [Civitas webinar](#), DHIN's Chief Operating Officer (COO), Randy Farmer, and Mike O'Niell, CEO of MedicaSoft, spoke about how DHIN's turnkey approach connects clinical and claims data to close care gaps, unlock business opportunities, and strengthen collaboration across payers, hospitals, and Accountable Care Organizations (ACOs). The two speakers explained how the solution can provide valuable insight using combined or individual patient level by highlighting business-related use cases. Click the image below to catch a snippet of Randy speaking on DHIN's effectiveness during the webinar.

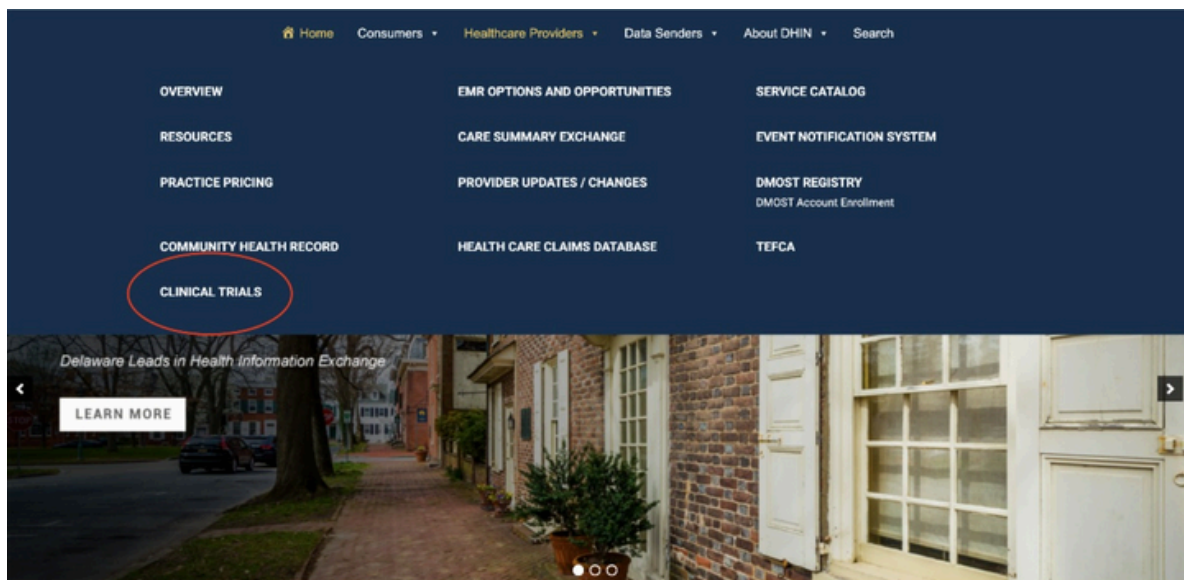


Clinical Trial Services from DHIN

DHIN added a new [Clinical Trials page](#) to our website, providing information on our new clinical trials services.

DHIN is trying to bring more clinical trials to the First State. Clinical trials are important because they can create new treatment options as well as contribute to the development of new drugs and diagnoses. To help entice clinical trial sponsors to conduct trials in Delaware, DHIN can offer our robust claims and clinical databases to identify the best candidates for clinical trials in Delaware, saving clinical trial sponsors time and money.

If you're a researcher or sponsor interested in collaboration or feasibility inquiries, please complete the [Clinical Trials Inquiry Form](#) below or reach out to us by [email](#).



Clinical Trials Coming to Delaware: Delaware Public Media



Delaware Public Media published a story about DHIN's partnership with [Hightower Clinical](#). The partnership will aim to bring more clinical trials to Delaware, generate new treatment options for Delawareans, and contribute to the drug and diagnostic development process. DHIN's Senior Manager of Clinical Trials, Emily Hubbard, was featured in the story as well. Click [here](#) to read the story.

DHIN's Business Relationship Managers at Upcoming Events

In the coming months, DHIN's Business Relationship Managers will be attending various events throughout the state:

- **September 24th:** [2025 Delaware Healthcare Workforce Summit](#)
- **November 6th:** [2025 Delaware Health Care Facilities Association Annual Conference and Trade Show](#)
- **December 10th:** [29th Annual Delaware Healthcare Forum](#)

If you plan on attending one of these events, stop by the DHIN table to talk with them! If you cannot make the event, or missed them at the event, and want to speak with our BRMs, [contact us!](#)

Get to Know DHIN

DHIN continues to enhance our staff with the recent hiring of Jerry Domanico as our new financial manager. He joins DHIN after working in the healthcare finance industry in the northeast for over a decade.

Jerry is responsible for the daily operational tasks of the finance team, including financial reporting and analysis. He will also be helping with annual audits and other financial projects.

Jerry began his career as a high school chemistry teacher, spending a decade in the classroom before transitioning into higher education. This transition ultimately opened the door to a career in the financial sector, working in financial offices at various hospital and healthcare systems in Connecticut and Massachusetts. He also has experience working in the financial offices of school systems and universities.

Jerry earned a bachelor's degree in Chemistry Education and a minor in Biology from the University of Delaware and his master of science in management information systems from the University of Maryland. Outside of work, he loves exploring historical sites and museums with his wife, and is working on getting his golf game back in shape.



"In the Connecticut/Massachusetts area, I wasn't aware of a health data service provider like DHIN. I was fascinated by the role DHIN plays in healthcare and knew that this was the next area that wanted to go in my career. My background in healthcare finance (both private practice and a hospital organization) will allow me to transition quickly into my role where I look to provide financial reporting and analysis, which will allow DHIN to achieve not only it's current goals, but future goals as well."

For Assistance...

Hospitals and hospital-based practices should reach out to your assigned Business Relationship Manager below, while private practices and other data-sending organizations should contact DHIN's Service Desk.

Juan Arjona

Hospital(s): ChristianaCare and BeebeHealthcare (includes the hospital-owned ambulatory services)

State Agencies and Payors

juan.arjona@dhin.org / (302) 612-0049

Garrett Murawski

Hospital(s): Bayhealth, Tidal Health and Atlantic General (includes the hospital-owned ambulatory organizations)

garrett.murawski@dhin.org / (302) 943-5392

Dana Roomet

Hospital(s): Nemours and Saint Francis (includes the hospital-owned ambulatory services)

dana.roomet@dhin.org / (302) 747-6250

DHIN Service Desk

Private Practices

servicedesk@dhin.org / (302) 480-1770

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