

DHIN Dialogue

April 2022

A Newsletter from Delaware Health Information Network



Amazon Joins DHIN as a Data Sender

More Senders Translate to More Data for Practitioners

The latest list of DHIN data senders includes a household name. Amazon is the first commercial organization to use DHIN's data delivery services, which includes the transmission of Delaware employees' COVID-19 test results to Delaware's Division of Public Health - a count as high as 10,000 results per month during peak testing periods.

The addition of Amazon, one of the state's larger employers, opens the door for other commercial entities to enroll as data senders. DHIN is poised for growth in this area, already delivering more than 14 million clinical results and reports annually.

"The addition of Amazon as a data sender to DHIN is exciting," says **Dr. Jan Lee**, DHIN CEO. "For an e-commerce corporation of Amazon's stature to entrust DHIN with delivering its Delaware employees' health data is significant, and we hope to see other large employers follow suit."

Also joining DHIN as data senders are Encompass Health and Bear MRI & Imaging Center.

Dr. Steven Edell of Bear Imaging says, "We are very happy to partner with DHIN to provide the best imaging services to our referring doctors. [Partnering with DHIN] improves the quality of patient care."



Is your organization interested in becoming a DHIN data sender?

[Learn more.](#)

Welcome, Team!

Please welcome **Ty Anderson** as one of the newest members to the DHIN team. With extensive experience in the field, he joins DHIN from his previous role at medical device company Hillrom.



In his free time, Ty rucks, hiking the Las Vegas area and beyond with a weighted backpack!

Another new face at DHIN is **Juan Arjona**. As a Healthcare Analytics Account Manager, Juan brings his IT project management experience to DHIN's growing analytics portfolio.



While he's now based in northern New Jersey, Juan previously called Sussex County home, and we're happy to have him on board!

Celebrating Certifications

Fun Fact: In their time with DHIN, our nearly 40 team members have earned 175 certifications – not including those they brought with them from other organizations!

Eleven DHIN team members can add a new certification to their titles: Business Relationship Management Professional - BRMP®. This certification, offered by APMG International, helps individuals better perform as strategic partners with their customers. Members of DHIN's management team are looking to certify later this year, as well.

Getting in Touch

DHIN Business Relationship Managers

To better support our practices and data sending organizations, the DHIN Business Relationship team has restructured. Hospital and hospital-based practices should reach out to the assigned Business Relationship Manager below, while private practices and other data sending organizations should contact DHIN's Service Desk.

Michael MacDonald

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(includes the hospital-owned ambulatory organizations)

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Service Desk

Private Practices

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Staying Social

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